



The Society of Cost Estimating and Analysis

# The Dayton Coster Greater Dayton Chapter

Volume III, Issue I

July 2006

## 2006 - 2007 DAYTON CHAPTER

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## President's Message: Linda Turner



Greetings to all Cost Estimators in Dayton! As the new President of the Dayton chapter of SCEA, I am excited about the opportunities to enhance the cost estimating career field during my tenure. I'd like to personally welcome Ed Weeks, of Booz-Allen Hamilton, as the chapter's new Vice President. Ed has boundless energy and enthusiasm – be sure to check out this month's Spotlight article highlighting his career.

I'd like to start off my tenure by reaching out to all SCEA members, to find out what you think is going well in our chapter. In addition to kudos, I'd like to hear any improvements you would like to see the chapter make. Please e-mail me directly, at [linda.turner@wpafb.af.mil](mailto:linda.turner@wpafb.af.mil).

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## Upcoming Chapter Events

Membership Mixer @ Quaker Steak & Lube.....24 Aug

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## *President's Message (continued)*

I promise to work with the SCEA Dayton board members to put your suggestions for improvement into action.

My goals for this year are simple – continue the excellent work of our former Presidents, and to increase participation in chapter events. You will continue to see frequent chapter newsletters, quarterly luncheon meetings, sprinkled with a few other ‘fun’ events to round out the year. If you have any articles, photos or news items to contribute to the Dayton Coster, please send them to me or Amy Balsamo – your contributions will strengthen our newsletter, and will certainly add interest for our readers.

If you would like to give back to the cost estimating community, the Dayton chapter has immediate openings on the Board of Directors. We are actively recruiting for a Programs co-chair to work with Kevin Levenson. We also have a vacancy on our Ways & Means committee. While no-one ‘loves’ to fund-raise, the Board would like to find a way to add to our coffers. Adding discretionary funds to our chapter treasure will enable the Dayton Board of Directors to sponsor memberships for some deserving folks.

As the Air Force continues to get smaller from a personnel perspective, it becomes more critical than ever to use professional affiliations to network, meet training requirements, and leverage new ideas that will make your jobs easier. Please join me in making our SCEA organization the best it can be – I hope that you will find your association with SCEA as rewarding as I do.

On a final note, I just want to share that you never know where your cost estimating expertise will take you – literally! While assigned to the F16 program, I had the opportunity to travel to New Delhi, India. The purpose of my travel was to explain the US Air Force’s approach to and use of Life Cycle Cost in weapon system acquisition. While the concepts may have been considered ‘basic knowledge’ to those of us in the career field, it was exciting to introduce fellow Acquisition Professionals – albeit of a foreign nation – to the issues surrounding estimating the costs of an acquisition during the life-span of the end item. I hope you also have such a wonderful opportunity in your endeavors!

### *Spotlight: Mr. Ed Weeks*

As your newly elected Vice President I am excited to be part of a truly exceptional professional organization and look forward to serving our Chapter.

I know many of you are familiar with me and my career but I would like to spend just a few moments to provide those of you who do not know me with a bit of my background.

I entered the Air Force in 1977 and was assigned to what was then known as the Space and Missile System Organization or SAMSO at LA Air Force Station. I spent four years there working on the Space Shuttle program doing both cost and financial management. From there I was sent to the Aeronautical System Center where I was assigned to the FMC staff and worked numerous program estimates, source selections, and independent cost estimates. In those days the staff did the independent estimates. How things have changed! From there I was transferred to my first of three assignments at the Pentagon. I served in the Directorate of Air Force Cost Analysis (HQ USAF/FMCC) as the Aircraft Estimating Branch Chief. Little did I know that some years later I would return to be dual-hatted as the Commander of the Air Force Cost Agency and the FMCC Division Chief. But I get ahead of myself. After that assignment I headed off to Air Command and Staff College for a year. Upon graduation, I was transferred back to ASC, this time serving three years in the F-22 program as the Chief of Cost and later as the Deputy Program Control Chief. From there things began to move swiftly with assignments to Eglin AFB as the Acquisition Comptroller then back to the Air Staff where I took over as the Commander of the Air Force Cost Agency and later as the SAF/FMC Deputy working for both Lee Baseman and later Joe Kammerer. After that it

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## *Spotlight (Continued)*

was back to school in Montgomery Alabama for Air War College. Upon graduation I was sent to my first operational assignment as the Deputy Comptroller for the Air Mobility Command (AMC). A very interesting job where I dealt with the Transportation Working Capital Fund. From AMC, I went back to the Air Staff for my third and final assignment as the Director of Budget Programs (SAF/FMBP). There I ran the SAF/FM engine room and worked hand-in-hand with XP to develop the AF POM. I was present in the Pentagon on 9/11 and led the AF team that put together the initial Air Force budget to fight the War on Terrorism. A year later I retired from the Air Force and went to work for Booz Allen Hamilton. I have been with them for four years and lead our Firm's cost efforts across the Air Force.

Hopefully, this gives you insight into the experience I bring to my new position. Again, I look forward to serving you and our Dayton Chapter.

## COMMITTEE UPDATES

### **Greater Dayton SCEA Welcomes Dr. Bill Stockman By Kortney Taylor**

The SCEA Dayton Chapter's June 5th Luncheon exhibited Dayton Aerospace's Dr. Bill Stockman, whose enlightening presentation was titled "Proposals & Evaluations – A Government/Industry Perspective". The presentation concerning the AFMC commissioned survey determined the Contractor's perspective regarding segments of the Government acquisition process.

Key survey results addressing Government personnel turnover rates that lead lesser-apprenticed personnel to "Cutting and Pasting" RFPs and the concluding proposal evaluation efforts were explored in concurrence with present Acquisition funding shortfalls. Shortfalls the Industry consider insufficient for the desired program, they also felt they were not adequately consulted when funding and program schedules developed.

A copy of the charts can be located and the Dayton Ares SCEA website at <http://www.daytonscea.org/Library.htm>.

## SCEA NATIONAL NEWS

### **SCEA National Conference**

**By  
Candy Hendrickson**

The 2006 SCEA National Conference was held at Tyson's Corner near Washington DC from June 13-16. Attendees from around the world packed the Sheraton Premiere to renew their cost training, become acquainted with current events or research being performed in cost analysis, view products presented by a large number of vendors, as well as renew old acquaintances.

This year's training workshop tracks were 1) Fundamentals; 2) Practitioner; 3) Integration; 4) Software & IT; 5) Risk; 6) Methods & Models; 7) Experience & Lessons Learned; and 8) Management. They ranged from basic to advanced topics in Cost Estimating, Earned Value Management (EVM), Program Management, Risk Analysis/Management, Schedule Analysis, Regression Analysis, Model Updates/Comparisons and Data Reporting. Over 80 papers/briefings were presented during the conference and two general sessions were held including a round table discussion. Also included was the presentation of several estimator awards as well as awards for best papers. The conference wrapped up with an opportunity to sit for the SCEA Certified Cost Estimator/Analyst examination.

The SCEA National Conference is a great way to get training and to share your research with the cost community. The 2007 Conference will be held in New Orleans, LA. More information will be provided as soon as it becomes available.

### **Hendrickson Wins National Award**

**By  
Bob Novak**

AFMC walked away with a clean sweep of the 2006 National SCEA awards, presented recently at the annual conference, 13-16 Jun in Tysons Corner, VA. Our own Candace Hendrickson won for Technical Achievement based on her outstanding support to the Global Hawk Systems Group in the Reconnaissance Systems Wing at ASC here at Wright-Patt. Other AFMC winners included Marc Braden for Management Achievement and Capt Allen Atwell for Education Achievement. Marc Braden is the lead analyst for the Airborne Maritime and Fixed Station Joint Tactical Radio System (JTRS) at ESC; Capt Atwell led the Cost Estimating Training Program at ESC as well.

Ms. Hendrickson's award not only recognizes the great work Candy provides, but represents the superior estimating talent we have at Wright-Patt present in our SCEA Chapter. We look forward to recognizing our "Best" in 2007. Congrats once again to all of the AFMC winners.

## Wanted:

### Ways and Means Focal Point Greater Dayton Chapter of SCEA

**Duties:** Lead the effort of identifying and coordinating fundraising activities for the Greater Dayton Chapter of the Society of Cost Estimating and Analysis.

### Programs Chair Greater Dayton Chapter of SCEA

**Duties:** Chair the Program Committee, which has overall responsibility for arrangements and agenda of all Chapter meetings. Submit to the Board of Directors an annual program for the Chapter.

### Publicity Chair Greater Dayton Chapter of SCEA

**Duties:** Chair the Publicity Committee, which has the overall responsibility of notifying Chapter members of all Chapter activities and publicizing these activities to the larger financial community. Responsible for advertising SCEA events in the Skywriter and other publications as deemed appropriate, such as articles in newsletters, flyers, and/or electronic distribution.

Contact: Linda Turner  
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*The Society of Cost Estimating and Analysis*

The Dayton Coster  
Greater Dayton Chapter

If you have comments, ideas, or are interested in contributing an article to “The Dayton Coster”, please direct them to Amy Balsamo at [Amy.Balsamo@wpafb.af.mil](mailto:Amy.Balsamo@wpafb.af.mil).